

The State of Orders (Non-Consolidated)

1. Orders

(Millions of yen)

		Fiscal 2009 (1H)		Fiscal 2010 (1H)		YOY(%)
		Buildings	Amount	Buildings	Amount	
Built to Order Housing						
	Steel frame	4,978	154,452	5,471	177,760	15.1
	Wood frame	1,510	49,237	1,930	65,065	32.1
	Subtotal	6,488	203,689	7,401	242,826	19.2
	Low-rise apartments	2,133	104,899	2,279	120,425	14.8
Subtotal		8,621	308,589	9,680	363,251	17.7
Real Estate for Sale						
	Steel frame	1,869	50,286	1,330	38,063	△ 24.3
	Wood frame	351	9,862	289	8,379	△ 15.0
	Subtotal	2,220	60,148	1,619	46,443	△ 22.8
	Land		39,797		27,828	△ 30.1
	Subtotal	2,220	99,946	1,619	74,272	△ 25.7
	Condominiums		12,320		20,781	68.7
	Land		8,846		15,897	79.7
	Subtotal		21,166		36,678	73.3
	Urban redevelopment		—		2,146	—
Subtotal		2,220	121,112	1,619	113,097	△ 6.6
Real Estate for Leasing			4,988		5,300	6.3
Other Business						
	RC contracts	54	15,493	41	14,552	△ 6.1
	Exteriors		21,301		25,246	18.5
	Other		2,344		2,741	16.9
Subtotal		54	39,139	41	42,541	8.7
Total		10,895	473,830	11,340	524,190	10.6

Fiscal 2010 (F)		YOY(%)
Buildings	Amount	
11,100	358,300	20.0
4,000	133,000	35.6
15,100	491,300	23.8
4,600	242,000	10.8
19,700	733,300	19.2

2,700	78,200	-9.5
600	17,000	0.7
3,300	95,200	-7.8
	57,300	-12.2
3,300	152,500	-9.5
	37,500	48.9
	26,000	41.5
	63,500	45.7
	4,500	—
3,300	220,500	4.0
	10,500	4.0

90	30,000	-8.5
	50,000	17.3
	5,700	13.6
90	85,700	6.5
23,090	1,050,000	14.4

The State of Ammuculated Orders (Non-Consolidated)

2. Accumulated Orders

(Millions of yen)

		Fiscal 2009 (1H)		Fiscal 2010 (1H)		YOY(%)
		Buildings	Amount	Buildings	Amount	
Built to Order Housing						
Steel frame		4,929	166,029	5,370	162,773 (20,328)	Δ 2.0
Wood frame		1,592	54,200	2,088	64,522 (7,498)	19.0
Subtotal		6,521	220,229	7,458	227,295 (27,827)	3.2
Low-rise apartments		2,976	148,429	3,198	153,273 (15,602)	3.3
Subtotal		9,497	368,658	10,656	380,568 (43,429)	3.2
Real Estate for Sale						
Steel frame		917	25,167	769	19,642 (2,349)	Δ 22.0
Wood frame		185	5,598	201	5,446 (465)	Δ 2.7
Subtotal		1,102	30,765	970	25,088 (2,815)	Δ 18.5
	Land		12,322		10,435	Δ 15.3
Subtotal		1,102	43,087	970	35,523 (2,815)	Δ 17.6
	Condominiums		14,365		5,199	Δ 63.8
	Land		7,508		2,974	Δ 60.4
	Subtotal		21,874		8,173	Δ 62.6
	Urban redevelopment		—		—	—
Subtotal		1,102	64,961	970	43,697 (2,815)	Δ 32.7
Real Estate for Leasing						
Other Business						
RC contracts		312	84,626	289	72,264 (3,182)	Δ 14.6
Exteriors			21,783		24,440 (1,193)	12.2
Other			240		334 (1)	39.2
Subtotal		312	106,650	289	97,039 (4,377)	Δ 9.0
Total		10,911	540,269	11,915	521,305 (50,621)	Δ 3.5

Fiscal 2010 (F)		YOY(%)
Buildings	Amount	

6,109	185,700	19.6
2,476	75,462	37.3
8,585	261,162	24.2
3,056	144,909	△ 6.2
11,641	406,071	11.3

661	19,198	3.8
289	8,038	99.1
950	27,236	20.9
	9,223	12.2
950	36,459	18.5
	6,820	△ 24.4
	3,243	△ 41.5
	10,063	△ 30.9
	—	—
950	46,522	2.7

288	68,102	△ 15.5
	26,918	22.8
	405	0.0
288	95,426	△ 7.3
12,879	548,020	6.8

In accordance with "Accounting Standards for Construction Contracts", when reporting net sales, the effect of apply the percentage of completion basis is subtracted from the accumulated orders amount.

The number in parentheses () is the amount of that effect.

Trend in Sales (Non-Consolidated)

(Millions of yen)

Built to Order Housing		Fiscal 2009 (1H)	Fiscal 2010 (1H)	YOY(%)	Fiscal 2010 (F)	YOY(%)
	Steel frame	4,208 Units	4,831 Units	14.8	9,800 Units	6.1
		4,191 Buildings	4,760 Buildings	13.6	9,650 Buildings	5.1
		134,120 ¥ mil.	170,287 ¥ mil. (20,328)	27.0	327,900 ¥ mil.	13.4
	Wood frame	1,328 Units	1,426 Units	7.4	3,120 Units	12.1
		1,321 Buildings	1,418 Buildings	7.3	3,100 Buildings	11.8
		43,711 ¥ mil.	55,504 ¥ mil. (7,498)	27.0	112,500 ¥ mil.	22.5
	Subtotal	5,536 Units	6,257 Units	13.0	12,920 Units	7.5
		5,512 Buildings	6,178 Buildings	12.1	12,750 Buildings	6.6
		177,831 ¥ mil.	225,792 ¥ mil. (27,827)	27.0	440,400 ¥ mil.	15.6
	Low-rise apartments	11,800 Units	11,647 Units	△ 1.3	25,500 Units	7.4
2,081 Buildings		2,087 Buildings	0.3	4,550 Buildings	9.1	
106,023 ¥ mil.		121,661 ¥ mil. (15,602)	14.7	251,600 ¥ mil.	17.9	
Subtotal	17,336 Units	17,904 Units	3.3	38,420 Units	7.4	
	7,593 Buildings	8,265 Buildings	8.9	17,300 Buildings	7.3	
	283,854 ¥ mil.	347,454 ¥ mil. (43,429)	22.4	692,000 ¥ mil.	16.4	

Steel frame		1,621 Units	1,236 Units	△ 23.8	2,720 Units	△ 14.1
		1,576 Buildings	1,222 Buildings	△ 22.5	2,700 Buildings	△ 12.8
		42,361 ¥ mil.	36,919 ¥ mil. (2,349)	△ 12.8	77,500 ¥ mil.	△ 9.0
	Wood frame	308 Units	227 Units	△ 26.3	450 Units	△ 25.1
		308 Buildings	227 Buildings	△ 26.3	450 Buildings	△ 25.0
		8,421 ¥ mil.	6,971 ¥ mil. (465)	△ 17.2	13,000 ¥ mil.	△ 23.5
	Subtotal	1,929 Units	1,463 Units	△ 24.2	3,170 Units	△ 15.8
		1,884 Buildings	1,449 Buildings	△ 23.1	3,150 Buildings	△ 14.8
		50,782 ¥ mil.	43,891 ¥ mil. (2,815)	△ 13.6	90,500 ¥ mil.	△ 11.4
	Land	39,020 ¥ mil.	25,616 ¥ mil.	△ 34.4	56,300 ¥ mil.	△ 17.9
Wood frame	Subtotal	1,929 Units	1,463 Units	△ 24.2	3,170 Units	△ 15.8
		1,884 Buildings	1,449 Buildings	△ 23.1	3,150 Buildings	△ 14.8
		89,803 ¥ mil.	69,507 ¥ mil. (2,815)	△ 22.6	146,800 ¥ mil.	△ 14.0
	Condominiums	565 Units	1,185 Units	109.7	1,880 Units	49.9
		13 Buildings	24 Buildings	84.6	30 Buildings	42.9
		13,099 ¥ mil.	24,602 ¥ mil.	87.8	39,700 ¥ mil.	26.8
	Land	9,516 ¥ mil.	18,466 ¥ mil.	94.1	28,300 ¥ mil.	34.7
	Urban redevelopment	1,725 ¥ mil.	2,146 ¥ mil.	24.4	4,500 ¥ mil.	160.9
	Subtotal	2,494 Units	2,648 Units	6.2	5,050 Units	0.6
		1,897 Buildings	1,473 Buildings	△ 22.4	3,180 Buildings	△ 14.5
		114,144 ¥ mil.	114,722 ¥ mil. (2,815)	0.5	219,300 ¥ mil.	△ 2.4

Real Estate for Leasing	4,988 ¥ mil.	5,300 ¥ mil.	6.3	10,500 ¥ mil.	4.0
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RC contracts	688 Units	1,099 Units	59.7	2,200 Units	27.1
	46 Buildings	50 Buildings	8.7	100 Buildings	△ 5.7
	12,274 ¥ mil.	22,890 ¥ mil. (3,182)	86.5	42,500 ¥ mil.	26.5
Exteriors	21,549 ¥ mil.	22,725 ¥ mil. (1,193) ¥ mil.	5.5	45,000 ¥ mil.	5.3
Other	2,348 ¥ mil.	2,812 ¥ mil. (1) ¥ mil.	19.8	5,700 ¥ mil.	17.3
Subtotal	688 Units	1,099 Units	59.7	2,200 Units	27.1
	46 Buildings	50 Buildings	8.7	100 Buildings	△ 5.7
	36,172 ¥ mil.	48,428 ¥ mil. (4,377)	33.9	93,200 ¥ mil.	14.8

Total	20,518 Units	21,651 Units	5.5	45,670 Units	7.4
	9,536 Buildings	9,788 Buildings	2.6	20,580 Buildings	3.2
	439,160 ¥ mil.	515,905 ¥ mil. (50,621)	17.5	1,015,000 ¥ mil.	11.5

The figure in parentheses () is the amount of the effect of applying the percentage of completion basis when reporting n